



Date: February 24, 2021

PCN: 683b

PRODUCT DISCONTINUATION NOTICE

Dear Valued Lantronix Customer,

The purpose of this communication (the "Notice") is to inform you that Lantronix is announcing the end-of-sale and end-of-life for the PremierWave 2050 family (the "Product"). A raw material component (the "EOL Component") used in design has been discontinued. **Importantly, Lantronix is implementing a program intended to enable customers to have reliable supply of the Product over a longer lifecycle period ending on June 26, 2026, subject to customer placing a Product Discontinuation Order (a "PCO Order") by March 15, 2021.**

- The PCO Order last-time-buy date is March 15, 2021, and last ship date is June 26, 2026.
- Lantronix is implementing an extended lifecycle purchase program at its own expense to procure one additional unit of the EOL Component for each Product unit ordered by a customer in a PCO Order (the "Upside Program"), customer orders under the Upside Program can be placed until an end-of-sale date of January 1, 2026 (subject to inventory availability) ("Upside Orders").

PCO Order and Upside Orders (collectively, "Orders") are non-cancelable, non-returnable (except warranty returns during the period of active Warranty Support set forth in Table 1). Any line item on an Order within one-hundred eighty (180) days of scheduled ship date is non-reschedulable. The payment term for all Order line items placed after January 20, 2021, are payment to Lantronix NET 30 from shipment date of product from Lantronix site.

All Orders will initially be scheduled to the requested ship date of an ordering party (a "Purchasing Party"), subject to achievable lead-times. Lantronix will provide an initial order acceptance to a Purchasing Party the later of thirty (30) business days of receipt of an Order or five (5) business days after confirmation of sufficient EOL Component supply from the EOL Component vendor to manufacture the Product (a "Conditional Acceptance".) In the event that a party has supply agreement(s) with Lantronix, Lantronix will only provide Conditional Acceptance upon such party providing written notice that the terms in this Product Discontinuance Notice will supersede conflicting terms in the supply agreement(s).

After Lantronix has provided Conditional Acceptance for an Order line item, Lantronix will cancel said line items solely in the event of:

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- (i) a material disruption in supply that prevents Lantronix from manufacturing sufficient Product to meet the Product quantities in an Order, or
- (ii) a material increase in the price of goods or services paid by Lantronix to manufacture the Product and, after Lantronix has attempted to negotiate with Purchasing Party in good faith a fair pricing adjustment for any unshipped backlog of Orders, Lantronix is unable to agree with the Purchasing Party to a commercially reasonable business case.

Lantronix will make commercially reasonable efforts to minimize impact to Lantronix’s supply of the Product.

Notwithstanding the foregoing, in no event shall Lantronix be liable to Purchasing Party or its customers, stakeholders or any other third party for indirect, special, incidental or consequential incidental, punitive damages or damages of any kind under this Notice resulting from material events preventing Lantronix from building sufficient Product to satisfy Orders and including without limitation, loss of anticipated profits, goodwill, reputation, business receipts or contracts.

Please refer to Table 1 below for the various end-of-life milestones, definitions and dates for the affected product(s). For customers with paid support contracts, support will be available under the terms and conditions of the customer’s service contract.

Table 1: End-of-Life Milestones and Dates

Milestone	Definition	Date
End-of-Life Announcement Date	The date the document that announces the end-of-sale and end-of-life of a product is distributed to everyone.	January 15, 2021
End-of-Sale Date	The last date to order the product through Lantronix and its partners for a PCO Order . The product is no longer available for sale after this date, unless inventory becomes available to sell.	March 15, 2021
	The last date to order the product through Lantronix and its partners for an Upside Order . The product is no longer available for sale after this date.	January 1, 2026
Last Ship Date: Hardware	The last possible ship date that can be requested of Lantronix. Actual ship date is dependent on lead time.	June 26, 2026
Last Date of Warranty Support	The last date to receive applicable service and technical support for the product as entitled by warranty terms and conditions (https://www.lantronix.com/legal/warranty-policy/). After this date, all support services for the product are unavailable, and the product becomes obsolete.	June 26, 2031
End of Software Maintenance Release Date	The last date that Lantronix may release any final software maintenance releases or bug fixes. After this date, Lantronix will no longer develop, repair, maintain or test the product software.	January 1, 2026

We have compiled a few FAQs associated with this notice.

Q. Why is the Product being discontinued?

A. A raw material component associated with the wireless and Bluetooth functionality in the Product has been discontinued by the manufacturer.

Q. Are any additional firmware updates expected for the Product?

A. Lantronix will continue to evaluate bug fixes for potential maintenance releases until January 1, 2026.

Q. Are there any other alternatives to the Product?

A. There are no pin-compatible alternatives to these part numbers. The next best alternative is the xPico 200 family, which offers a full-stack solution for wireless networking based upon the ThreadX software architecture: <https://www.lantronix.com/products/xpico-200/>. Existing Product features are being evaluated for inclusion in the next-generation xPico roadmap, but pin-compatibility will not be maintained.

Q. Why is Lantronix offering extended last time ship dates on the Product? Lantronix began shipping parts in this family in 2016. The extended last time shipment is intended to enable customers to have reliable supply scheduled over a longer lifecycle period.

If you have any questions, please contact your sales representative or Lantronix Technical Support at (800) 422-7044 or (949) 453-7198. Please refer to the Table 2 for the part numbers affected by this Notice.

Table 2: Affected Product Part Numbers

Discontinued Part Number	Discontinued Part Name	Discontinued Part Description
PW205010002B	PW2050	PREMIERWAVE 2050, 802.11ac EMBEDDED WI-FI IOT GATEWAY, LINUX, DUAL U.FL ANT, LGA, 256M FLASH, TRAY
PW205010002K	PW2050	PREMIERWAVE 2050 EVALUATION KIT, DUAL U.FL ANT, 256M FLASH
PW205010002S	PW2050	PREMIERWAVE 2050, 802.11ac EMBEDDED WI-FI IOT GATEWAY, LINUX, DUAL U.FL ANT, LGA, 256M FLASH, SINGLE
PW205011002B	PW2050	PREMIERWAVE 2050, 802.11ac EMBEDDED WI-FI IOT GATEWAY, LINUX, DUAL U.FL ANT, LGA, 256M FLASH, TRAY
PW205020002B	PW2050	PREMIERWAVE 2050, 802.11ac EMBEDDED WI-FI IOT GATEWAY, LINUX, U.FL AND CHIP ANT, LGA, 256M FLASH, TRAY
PW205020002K	PW2050	PREMIERWAVE 2050 EVALUATION KIT, U.FL AND CHIP ANT, 256M FLASH
PW205020002S	PW2050	PREMIERWAVE 2050, 802.11ac EMBEDDED WI-FI IOT GATEWAY, LINUX, U.FL AND CHIP ANT, LGA, 256M FLASH, SINGLE

PW205030002B		PW2050	PREMIERWAVE 2050, 802.11ac EMBEDDED WI-FI IOT GATEWAY, LINUX, DUAL U.FL ANT, THROUGH-HOLE PINS, 256M FLASH, TRAY
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