

EFFECTIVE IMMEDIATELY

March 4, 2014

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. We are encouraging our Distributors to move customers to the new products. The Fluke-1625-2, Fluke-1625-2 Kit, Fluke-1623-2 and Fluke-1623-2 kit has shorter lead times with enhanced features at the same price.

The replacement models are shown on the table below. This letter is your notification of our product change.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Product Family	Obsolete Item Number	Obsolete Model	Obsolete Description	Replacement Item	Replacement Model	MSRP
EPROD	2571664	Fluke-1625	Fluke-1625, ADVANCED GEO EARTH GROUND TESTER	4325162	Fluke-1625-2	2799.95
EPROD	2571261	Fluke-1625 Kit	Fluke-1625 Kit, ADVANCED GEO EARTH GROUND TESTER	4325181	Fluke-1625-2 Kit	3799.95
EPROD	2571250	Fluke-1623	Fluke-1623, BASIC GEO EARTH GROUND TESTER	4325155	Fluke-1623	1699.95
EPROD	2571245	Fluke-1623 Kit	Fluke-1623 Kit, BASIC GEO EARTH GROUND TESTER	4325170	Fluke-1623 Kit	2699.95

Important Note:

Minimum Advertised Price (MAP) policy does not apply to obsolete Products, therefore it is Fluke's expectation that Distributors with inventory on-hand will make their best effort to sell the Products affected by this obsolescence notification.

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until April 3, 2014 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards,
Jay Choi
Director Marketing Americas